

Simply
Relevant
Issues...

Tax Sale System Updates

SRI is so excited to announce all of our updates to the **SRI Tax Sale System!** Brad Engler and his team of IT professionals have simplified the process for Surplus Disposition, Invalid Sale calculations, and Certified Mail Return Information.

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Assessors! Auditors! Treasurers!

SRI's Consulting Services division has created three more services to save counties time and money! From Homestead Deduction investigation to e-billing to e-filing assessment appeals, they are leading the way across the country!

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NSA and NACCTFO News

SRI was proud to attend the National Sheriff's Association Conference in St. Louis, Missouri and the National Association of County Collectors, Treasurers and Finance Officers Annual Conference in Portland Oregon!

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Tax Sale Dates!

SRI has Provided a Calendar of Tax Sale Dates!



PRESIDENT'S PERSPECTIVE



Tax sale season is off and running throughout many parts of the country, which is keeping Team SRI extremely busy. In Michigan, we conducted the Lenawee County Tax Sale on July 21, which attracted a record 133 registered bidders and collected \$562,990. A special thanks to **Lenawee County Treasurer Marilyn Woods** for doing a great job on the sale. We have a second Lenawee County tax sale scheduled for September 20. In Indiana, we have 77 County Tax Sales scheduled to occur with 76 to take place between August 24 and October 26. This year, we will also be making history! We are excited to be working with **Grant County Auditor Roger Bainbridge** and

County Treasurer Sarah Melford to conduct the first-ever Indiana County Tax Sale on the Internet! This historic sale, which is scheduled to occur September 29 through October 10, will be conducted on our new Internet auction system, the Zeus Auction Program (ZAP). ZAP can be accessed at <http://www.sri-zap.com>. In Colorado, we will be conducting the Jefferson County Tax Sale from October 20 through October 24. The Pueblo County Tax Sale will be held November 7 through November 9 with a Buyers' Seminar scheduled for October 21. The Alamosa County Tax Sale will be November 15 through November 17. All of the tax sales in Colorado will be conducted on ZAP. Thank you to **Jefferson County Treasurer Tim Kauffman**, **Pueblo County Treasurer Del Olivas**, and **Alamosa County Treasurer Lois Widhalm** for their support and great efforts in collecting delinquent property taxes for their communities.

In addition to our new ZAP system, we've made upgrades to our Tax Sale System administrative site and are now using certified mail, electronic return receipt to send pre-tax sale notices. Please read Clair Schaler's article in this edition of the eNewsletter about the upgrades to our Tax Sale System. You can be assured we will continue to look for ways to innovate, streamline processes, and use new technology to save you time and money.

Since our last eNewsletter, we added two more Indiana County Sheriff clients: **Clinton County Sheriff Jeffrey L. Ward** and **Shelby County Sheriff Michael Bowlby**. We are excited to be working with these two dedicated and talented county sheriffs. Our SRI Sheriff Sale division now assists 31 Indiana County Sheriffs with the foreclosure sale process. We handle all of the paperwork, phone calls from law firms, investors, owners, and other interested parties. We also conduct the day of sale functions. All of our tasks are designed to allow the Sheriff's Department to focus on law enforcement duties and jail administration. We are also proud to be a *"Preferred Vendor"* of the *Indiana Sheriffs' Association* this year, and supporter and attendee of the *National Sheriffs' Association* annual conference which occurred last month in St. Louis, Missouri. Please read Joe Edwards' article about our attendance at the National Sheriffs' Association and other conferences this summer.

Also, this spring and summer we saw an increase in the number of Indiana County Commissioners' Certificate Sales. This year, SRI conducted 38 sales and collected over \$6.6 million dollars in previously uncollected delinquent taxes, costs, and penalties for our clients. We already have our first 2011 Commissioners' Certificate Sale scheduled on August 22 for **Jennings County**.

Lastly, in our Consulting Services division, I am extremely pleased to have **Brian Hale**, an experienced property tax expert, leading our efforts to offer services and products to local governments that will save them money and time. Brian will develop, design, market, and implement Electronic Property Tax Billing, Homestead Verification, Project Management, Online Assessment Appeals, and other products and services to local governments throughout the country. Make sure you read Brian's article in this edition of the eNewsletter.

I welcome feedback on how we are doing. I want to know what we can do to serve you, our trusted and valued clients, even better! Please do not hesitate to contact me with any questions, suggestions, or comments at trushenberg@sri-taxsale.com or (800) 800-9588.

AAO Update!

On June 15, Asset Auctions Online, LLC was purchased by John Winkel! SRI wishes John and his team the very best! If you need to contact the AAO team, please go to <http://www.assetauctionsonline.com/> for more information.

SRI, INC IN THE NEWS



[Bidders Find Few Treasures in Record County Tax Sale](#)

The BRAZIL TIMES

[Auditor Targeting Illegal Claims](#)